



## General Sales Manager Mount Barker Auto Group | Adelaide Hills, SA

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Are you a driven automotive leader ready to take the next step in your career?

Mount Barker Auto Group is offering a rare and exciting opportunity for a high-performing General Sales Manager to lead a dynamic, fast-paced dealership representing 7 major brands alongside a thriving pre-owned department delivering 120+ vehicles per month.

This is not just a management role — it's a chance to take ownership, lead from the front, and drive real results in a business that values performance, people, and long-term success.

### **About the Role**

- Lead, mentor and inspire a high-performing sales team across new and pre-owned vehicles
- Drive sales performance, profitability, and stock management
- Maintain and elevate our customer experience standards
- Work closely with senior leadership to execute growth strategies
- Oversee dealership operations in a fast-moving, high-volume environment

### **What We're Looking For**

- Proven sales leadership experience with a strong track record of results

- Previous automotive management experience (highly regarded)
- Strong ability to lead, coach and develop teams
- Experience with Pentana systems (preferred)
- Demonstrated focus on customer satisfaction and retention
- High energy, accountability, and a results-driven mindset

### **What We Offer**

- A leadership role within a well-established, family-owned business
- Over 100 years of serving the South Australian community
- A supportive and driven team culture
- Ongoing career growth and development opportunities
- Very competitive remuneration package including base salary, performance-based bonuses, and company vehicle

### **Why Join Mount Barker Auto Group?**

This is your opportunity to step into a key leadership position within a dealership that is growing, evolving, and committed to excellence. You'll have the autonomy to make an impact, the backing of an experienced ownership group, and the platform to build something exceptional.

Ready to lead from the front? Apply now and take your career to the next level.

For a confidential discussion reach out to our Dealer Principal, Aaron Rush

[aaronrush@mountbarkerautogroup.com.au](mailto:aaronrush@mountbarkerautogroup.com.au)

Or forward your resume to [recruit@maughanthiem.com.au](mailto:recruit@maughanthiem.com.au)